

Contractor

Service & Industry

Bulletin

July 2010



6459 State Highway 23, Oneonta, NY 13820-6550
607-432-8391, Fax 607-433-6284



Otsego Ready Mix, Inc.
2 Wells Ave
Oneonta, NY
607-432-3400

Builders Lunch Program

Future Program List

Builders Lunch & Information Programs—Thursdays 11 am-2 pm

- July 22** **BlueLinX** –Vinyl siding & specialty products
–Plygem Stone
- Aug. 5** **Universal Forest Systems**
– Truss Systems
– Engineered Products
Numax –Nailing equipment, tools & fasteners
- Aug. 19** **Brockway Smith-Mike Fahrenkopf presenting**
–Cellular PVC railing, several designs
–Wasco roof windows

Additional suppliers may be added to this list as our programs grow. Stop in for free lunch and new product demonstrations.



Johnny Glen provides a demonstration of applying low level EDPM (Rubber) Roofing. Also shown was the Flex TPO Plus cool roofing in white, with self-adhering membrane and a mechanically attached fastener system. A new product shown during this demonstration was the Flex Deck product for use on deck / roof combinations. It can be walked on, played on and is strong enough for outdoor furniture.

Many of these products are available for the independent contractor who can now provide commercial systems to fit the needs of smaller projects. There is no need to lose work to larger, specialty contractors. We can help get you trained.



Contractors enjoying a bite to eat



Chef Larry cooks up a batch of hot dogs

Market Report

Paul Barnhart



In the face of pricing doldrums in some markets and advancing prices in others flies the need for more contracts. As a word of market encouragement, we reprint an indicator printed this month by the Northeast Regional Lumber Association as a sign of that encouragement.

National-Some Positive Economic Indicators

HIS Global, a Lexington-based financial forecasting company, recently released a report on construction activity that counters some of the recent bad economic news. Despite a decrease in total construction spending of 4.8% in the first quarter of 2010, HIS predicts that single-family residential construction will increase 22.6% in 2010 and 43.6% in 2011 because of low mortgage rates and prices, pent-up demand, and eventual income growth. Multi-family construction is not expected to turn the corner until later in 2010, and commercial construction will decrease 34.8% in 2010 because of continued high vacancy rates. The optimistic residential construction data was seconded by the Fitch Ratings agency, which last week predicted a modest 3.5% increase in home improvement spending in 2010.

the O₂ Algae & Mold Removal System™

Clean It, Treat It, Forget It!



The O₂ System™ Instructions

1 Instructions on Step 1 OxiOut® Algae and Mold Remover



Remove algae, mold and mildew on Roof Shingles, Concrete, Wood Decks, Brick & Pavers

Application

1. Test a small, inconspicuous area to ensure desired results. Dampen surface with water prior to cleanup.
2. Lightly dampen surface with water prior to cleaning.
3. Apply with a pump-style garden sprayer, brush mop, or roller. Sprayer is the recommended way to apply for best results. **Surface may become slippery when wet.**
4. Allow solution to stand on the surface for 5-10 minutes, keeping area wet with additional solution as needed. Avoid use in direct sunlight and excessive heat to avoid rapid drying. Do not allow surface to dry.
5. Thoroughly rinse the surface using a garden hose with maximum nozzle pressure. For tougher stains, rinse using a pressure wash area at 1500-2000 psi with a wide spray pattern. Certain types of algae molds and tougher stains may need a second application.
6. Allow surface to dry completely before applying Step 2, OxiShield Algae & Mold Barrier to protect from algae, mold and mildew on Roof Shingles, Concrete, Wood Decks, Brick & Pavers.
7. Rinse all equipment thoroughly w/water.

In Stock #9111840 32 oz \$8.95

Rising Above OSB Setting Their Sights Even Higher

OSB (oriented strand board) has moved from a 50% share of the subflooring market to close to 80%. And, it is making important strides in providing more advantages to compete with the plywood market.

The majority of manufacturers of OSB meet the same structural ratings of the construction plywood industry. They continue to make improvements to provide increased moisture resistance as well as adding print of nailing and framing guides to help builders save time during construction. Markings also aid inspectors and supervisors by assuring them that the material is being installed by prescribed standards. By adding more wax and resin treatments along with the structure changes in OSB panels, companies have improved the moisture resistance levels of OSB products.

One of the prime leaders in the industry has been Huber Engineered Woods—manufacturing AdvanTech which resists moisture. The resins bond chemically to the wood, acting like Gorilla Glue and making it harder for water to penetrate. The company also sands the top and bottom of the product so it has the ‘sheen’ of plywood and is denser, making it more difficult for water to find its way into the board. These measures allow the company to back up its 300 day no-sand warranty. Some of the other manufacturers provide a 100 day no-sand warranty in cases where the edges of the panels expand and sanding is required.

It seems that in this area of the Northeast, OSB has a strong presence. Many builders have fought the battle of the elements with plywood, causing subfloors to rise, swell and bubble up, even after every standard precaution has been taken to avoid these problems. The effort to provide stable wood products has been an ongoing challenge. Now, engineered wood technology is steadily leading the way by providing quality products utilizing one of our most important renewable resources: Wood.

We're having a Windows & Doors Truckload Sale July 12-26



Stop by Pickett Building from July 12th through July 26th and save on all Marvin and Integrity Products.



In Stock

STANLEY BOSTITCH

The Power to Build



GFN1564K - 15 Gauge FN Angled Finish Nailer

Features and Benefits

- Lightweight construction at 4.2 lbs
- Precision Balanced with battery inline for ergonomics & control
- Tool-Free Depth Control for precise fastener placement
- Low Nail Lock-Out prevents dry fire and extends tool life
- Tool-Free Jam Clearance reduces downtime
- Over-Molded Grip for comfort and control
- Utility Hook
- Range: 1-1/4" - 2-1/2" FN Style
- Weight: 4.2 lbs (w/battery)
- Battery: 3.6 volts (Li-ion)
- Charging Time: 1 Hour

\$329.00

Kit Includes: Wall Charger, Car Charger and Carry Case

Uses the same fasteners as traditional Bostitch air nailers. No need for different fasteners on the job.

GF28WW - 28° Framing Nailer, Battery/Gas for portability

Features and Benefits

- Drives 28° Wire-Weld Nails
- Lightweight at just 8.3 lbs.
- Precision Balanced with battery inline for ergonomics & control
- Depth Control for precise fastener placement
- Low Nail Lock-Out prevents dry fire and extends tool life
- Adjustable Rafter Hook for convenience
- Over-Molded Grip for comfort and control
- Range: 2" - 3-1/2" .113" - .131"
- Weight: 8.3 lbs (w/battery)
- Battery: 7.2 volts, 1.4 Ah Ni-Cd
- Charging Time: 1 Hour

\$349.00

Kit Includes: Battery Charger and Carry Case



Oneonta Block Co.

Standard & Architectural Block

<p>Oneonta Block Company 6419 State Highway 23, Oneonta, NY 13820 607-432-6641 Fax 607-432-6284</p> <p>CONCRETE MASONRY UNITS (ASTM C-90)</p> <p>SINGLE BULLNOSE</p> <p>DOUBLE BULLNOSE</p> <p>DOUBLE FACE BULLNOSE</p> <p>HALF BUSH SINGLE BULLNOSE</p> <p>HALF BUSH DOUBLE BULLNOSE</p> <p>REAR BLOCK</p> <p>HL & BL BLOCK</p> <p>CORNER BLOCK</p>	<p>Oneonta Block Company 6419 State Highway 23, Oneonta, NY 13820 607-432-6641 Fax 607-432-6284</p> <p>CONCRETE MASONRY UNITS (ASTM C-90)</p> <p>SOLID BOTTOM BOND BEAM</p> <p>KNOCK OUT BOND BEAM</p> <p>ARCHITECTURAL CONCRETE UNITS (ASTM C-145)</p> <p>Block Types: 12" x 8" x 16", 8" x 16" x 16", 12" x 16" x 16", 8" x 16" x 16"</p> <p>F-2000</p> <p>Color Chart</p>
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Oneonta Block Company manufactures a complete selection of masonry products. Our block brochure lists the different types and sizes of concrete block including dimensions and weight for both our standard and architectural block.

Our brochure is available online at www.oneontablock.com/block.html

Or, give us a call at 607-432-6641 for a free copy.

Shoplifter of the Month

This article listed in the Home Channel News

The phony return has been a scourge of many loss prevention pros. But in this month's criminal case study, carelessness led to an arrest.

A suspected thief who took a \$299 backpack blower from a Florida **Lowe's** and then tried to return it for cash was arrested last month when he presented the wrong store receipt.

According to the story in the St. Petersburg times, Aaron Phillip Piquette walked out of the garden center of a Lowe's store in New Port Richey, Fla., with the blower and later returned seeking a refund. But the receipt he gave the store clerk was from **Walmart**. When Piquette tried to leave the store, he was detained by a loss prevention officer.

Police later found three oxycodone pills in the suspect's wallet. Piquette told deputies he didn't know how the pills got there.

Piquette was charged with retail theft and possession of a controlled substance without a prescription.



D.C. Hotline – Swipe Fee Relief by Jeremy Stine

The following is a quick read article published in the July 5 issue of Home Channel News.

One lesson from the banking industry's enormous bailout: The financial industry has some very good lawyers and even better lobbyists. But they may have finally lost a battle.

For years, the retail industry has put pressure on lawmakers to rein in the banks for their interchange fees, also called 'swipe fees', which extract billions of dollars from small businesses and consumers by the steady swiping of debit or credit cards at the point of sale. The swipe fees typically eat up 1% to 4% of each debit card

transaction, amounting to \$20 billion in fees U.S. merchants pay to banks and network operators like **Visa** and **MasterCard** in 2009 alone.



With their \$700 billion bailout, banks no longer have the ears of the lawmakers, and the retail industry thankfully took note.

The swipe fee fix would give the Federal Reserve authority to cap the fees and requires that they be 'reasonable and proportional' to the actual cost incurred. Analysts expect that change to knock fees down to less than half of their current rates. At press time, the measure looks like it will carry the day – chalk that up as a huge win for main street and consumers alike.

Jeremy Stine is manager of government and public affairs for the NLBMDA (dealer.org)

Otsego Ready Mix

Leaders In Quality & Service



Why Entrain Air?

Q: I know that entrained air improves concrete's resistance to freeze/thaw damage, but why would air-entrained concrete be required in areas where freeze/thaw isn't an issue?

A: Entrained air does help resist freeze/thaw damage and deicer scaling, but it can be helpful in other ways as well. It increases the workability of concrete, especially in mixes that otherwise would be difficult due to low-cement content or poorly graded aggregates. Entrained air can produce a workable mix with less water and sand than a non-air-entrained concrete. It also reduces segregation and bleeding in fresh concrete.

When used to reduce the water-cement ratio, air entrainment can improve concrete's resistance to attack from sulfate soils and waters. Increased air content reduces the amount of expansion in concretes made with reactive aggregates, thereby reducing deterioration.

Concrete Construction | June 2010

Contact Jim or Sue at 607-432-3400 for additional information on air entrainment or any concrete admixtures.

Safety Corner



Listen up. Noise-induced hearing loss is one of the most common occupational diseases. How can you avoid it? Always wear your recommended equipment to prevent hearing loss (canal caps, earplugs or earmuffs), which may vary depending on the noise level and work environment. If you are uncertain, ask; and generally, if you have to shout over noise to be heard on or off the job, that noise could be damaging to your hearing.

Lead-Safe Rules



As you may be aware, new rules regarding renovation of pre-1978 homes took effect April 22, 2010 under the enforcement umbrella of the federal Environmental Protection Agency. These rules require renovation contractors to complete specific certification training requirements as well as the registration of respective firms with the agency, all under legislation originally passed in 2008.

Recently, the EPA modified the certification requirement to allow until October 2010 for firms to be registered and until December 30 for individual workmen to be trained. It is important to note however that the EPA is still enforcing the lead safe work rules on jobsites as it has been since April 22. Further information is available at the EPA website www.epa.gov

Here at Pickett Building Materials we have assisted in organizing classes and are accumulating registrants for yet another class. If you still need training, contact Paul Barnhart or Jeff Poling at PBM to be added to the list.